











2016-2017 TOP BEST SELLERS - YANKEE CANDLE

| <u>Image</u>  | <u>Model</u> | <u>Description</u>                             | <u>Rank</u> | <u>Net</u> | <u>Retail</u> |
|---|--------------|--|-------------|------------|---------------|
|    | LG22-BA      | Large 22 oz. Classic Jar<br>Balsam & Cedar     | 1           | \$14.00    | \$27.99       |
|    | LG22-SPC     | Large 22 oz. Classic Jar<br>Sparkling Cinnamon | 2           | \$14.00    | \$27.99       |
|    | LG22-AW      | Large 22 oz. Classic Jar<br>Autumn Wreath      | 3           | \$14.00    | \$27.99       |
|    | LG22-MN      | Large 22 oz. Classic Jar<br>Midsummer's Night  | 4           | \$14.00    | \$27.99       |
|   | LG22-LB      | Large 22 oz. Classic Jar<br>Lilac Blossoms     | 5           | \$14.00    | \$27.99       |
|  | 1361200      | Spring Three Small Jars<br>Gift Set            | 6           | \$12.50    | \$24.99       |
|  | 1361199      | Spring Five Samplers<br>Votives Box Set        | 7           | \$6.00     | \$11.99       |
|  | TUM7-CLC     | Regular 7 oz. Tumbler<br>Clean Cotton          | 8           | \$8.00     | \$15.99       |
|  | LG22-M       | Large 22 oz. Classic Jar<br>Macintosh          | 9           | \$14.00    | \$27.99       |
|  | FS6-CLC      | Fragrance Spheres 6 oz.<br>Clean Cotton        | 10          | \$2.75     | \$5.49        |

\* Net prices may change without notice.